

# Share the Benefits

Group Rebates for LeadingAge NY Members



## City National Bank Card Program

First American Equipment Finance, and its parent, City National Bank, are pleased to extend a Group Rebate Program to members of LeadingAge New York.<sup>1</sup> This program will allow each enrolled member to benefit from higher rebates based on the enrolled Group's collective annual spend.<sup>2</sup>

## How it Works

### Add Members

**1** Throughout the year, members enroll via a simple sign-up document when they switch to a City National Bank Visa<sup>®</sup> Commercial Credit Card Program.

### Spend Normally

**2** Spend as you normally would throughout the year and take advantage of the benefits of City National Bank's Visa<sup>®</sup> Commercial Credit Card Program.

### Rebate Eligibility<sup>2</sup>

**3** Enrolled members are eligible for an annual rebate based on the collective spend of qualified members. These members will be able to reinvest these savings into their facilities.

## Capabilities

Turn your card into a "value-add" benefit for your business.

### Online

Complimentary web-based portal for users to review accounts and upload receipts.

### Streamline Expenses

Faster expense reporting with on-the-go receipt attachment and automatic approval routing.

### Software Integration

Integrate your accounting software for quick and accurate reconciliation.

### Service

Enjoy a simple and modern card experience.

### No Middle Men

Direct access to your Product Specialist and City National Bank for day-to-day questions, or issues of suspected fraud.

### Training and Implementation

Your implementation team will customize your Commercial Card Online platform and onboard your cardholders.

### Software Integration

Real-time account management ensures cards are only used as permitted and fraud is detected quickly.



# Earn More Enrolled Member Benefits

Leverage the power of connection. Each member earns an annual rebate in accordance with the elevated Group Rebate rates in the schedule below.

## Group Rebate

LTI/VPP Transactions earn 0.40%

Cumulative Group Spend	Rebate Rate
\$1,000,000	0.85%
\$2,000,000	1.00%
\$4,000,000	1.10%
\$6,000,000	1.15%
\$10,000,000+	1.20%

*These rates are valid up to (xx/xx/xxxx)*

Member 1	Member 2	Member 3
\$1,000,000	\$700,000	\$500,000
Cumulative Group Spend <b>\$2,200,000</b>		
Group Rebate Rate <b>1.00%</b>		
<b>Rebate Received</b>		
\$10,000	\$7,000	\$5,000

The chart depicted above is for illustrative purposes only and does not represent actual data or specific offerings.

## No Sign-Up Fees

There is no cost to members of LeadingAge New York to participate in the Group Rebate Program.

## Corporate Liability

Individual cardholders will not have personal liability.

## Cycle Times

Give yourself time with our 30-day billing cycle and 25-day grace period (additional billing cycles available).

## Payment Options

Manual and automatic payment options available, choose the option that suits your facility best.

## YOUR PRODUCT SPECIALIST



**Peter Tuzzolino**  
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Peter's mission is to help organizations across the country understand how they can benefit from City National Bank's

Visa® Commercial Credit Card and Commercial AP programs. He enjoys working with clients on program implementation and hearing how they have benefited from the solutions.

<sup>1</sup>Credit products are subject to credit approval. LeadingAge New York is an independent company and not affiliated with City National Bank or its affiliates.

<sup>2</sup>Rebates are subject to minimum spend and other requirements. Rebate rates are subject to change. Terms and conditions apply.

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