

# Share the Benefits

Group Rebates for LeadingAge NY Members



## City National Bank Card Program

First American Equipment Finance, and its parent, City National Bank, are pleased to extend a Group Rebate Program to members of LeadingAge New York.<sup>1</sup> This program will allow each enrolled member to benefit from higher rebates based on the enrolled Group's collective annual spend.<sup>2</sup>

### How it Works

#### Add Members

**1** Throughout the year, members enroll via a simple sign-up document when they switch to a City National Bank Visa® Commercial Credit Card Program.

#### Spend Normally

**2** Spend as you normally would throughout the year and take advantage of the benefits of City National Bank's Visa® Commercial Credit Card Program.

#### Rebate Eligibility<sup>2</sup>

**3** Enrolled members are eligible for an annual rebate based on the collective spend of qualified members. These members will be able to reinvest these savings into their facilities.

## Capabilities

Turn your card into a "value-add" benefit for your business.

### Online

Complimentary web-based portal for users to review accounts and upload receipts.

### Streamline Expenses

Faster expense reporting with on-the-go receipt attachment and automatic approval routing.

### Software Integration

Integrate your accounting software for quick and accurate reconciliation.

## Service

Enjoy a simple and modern card experience.

### No Middle Men

Direct access to your Product Specialist and City National Bank for day-to-day questions, or issues of suspected fraud.

### Training and Implementation

Your implementation team will customize your Commercial Card Online platform and onboard your cardholders.

### Software Integration

Real-time account management ensures cards are only used as permitted and fraud is detected quickly.



# Earn More Enrolled Member Benefits

Leverage the power of connection. Each member earns an annual rebate in accordance with the elevated Group Rebate rates in the schedule below.

## Group Rebate

LTI/VPP Transactions earn 0.40%

Cumulative Group Spend	Rebate Rate
\$1,000,000	0.85%
\$2,000,000	1.00%
\$4,000,000	1.10%
\$6,000,000	1.15%
\$10,000,000+	1.20%

*These rates are valid up to (xx/xx/xxxx)*

Member 1	Member 2	Member 3
\$1,000,000	\$700,000	\$500,000
<b>Cumulative Group Spend \$2,200,000</b>		
<b>Group Rebate Rate 1.00%</b>		
<b>Rebate Received</b>		
\$10,000	\$7,000	\$5,000

The chart depicted above is for illustrative purposes only and does not represent actual data or specific offerings.

## No Sign-Up Fees

There is no cost to members of LeadingAge New York to participate in the Group Rebate Program.

## Corporate Liability

Individual cardholders will not have personal liability.

## Cycle Times

Give yourself time with our 30-day billing cycle and 25-day grace period (additional billing cycles available).

## Payment Options

Manual and automatic payment options available, choose the option that suits your facility best.

## YOUR PRODUCT SPECIALIST



**Peter Tuzzolino**  
585.361.6212

Peter's mission is to help organizations across the country understand how they can benefit from City National Bank's

Visa® Commercial Credit Card and Commercial AP programs. He enjoys working with clients on program implementation and hearing how they have benefited from the solutions.

# City National Bank's

## Visa® Commercial Credit Card Program Offerings

Find the products that will help provide the ultimate solution for your organization:



### What's in it for your organization?

- | Improved efficiencies
- | Corporate liability
- | Reduced costs
- | Cash rebates and reward options<sup>1</sup>
- | Optimized cash flow

#### Commercial Credit Cards

(Everyday Purchases)

- ✓ Physical credit cards
- ✓ Often used for travel, online purchases, marketing /advertising, conferences and more
- ✓ Online platform for program management and expense reporting

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#### Commercial AP

(Recurring Invoice Purchases)

- ✓ Virtual credit cards
- ✓ Pay multiple vendors with a single file instead of issuing checks
- ✓ Utilizes single use accounts (SUA) for more secure payments
- ✓ Helps increase security and decrease fraud
- ✓ Compatible with different Enterprise Resource Planning (ERP) platforms

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#### Pay with Extend<sup>1</sup>

(Everyday & Recurring Purchases)

- ✓ Virtual cards that can be issued on demand through a simple online platform
- ✓ Gives additional control and flexibility
- ✓ Can be combined with physical cards
- ✓ Apple Pay® or Google Pay™ compatible
- ✓ Requires a commercial card account

All credit cards are subject to credit approval. [Terms and conditions](#) apply.

<sup>1</sup>Extend refers to both the Extend web solution and the Extend mobile application provided by Extend Enterprises, Inc. The mobile application is available for download in the Apple App Store<sup>®</sup> and Google Play<sup>™</sup> store. This third-party service allows you and your employees to extend use of your City National Visa Commercial Credit Card through the application subject to the terms and conditions governing the credit card. Extend Enterprises, Inc. is not an affiliate of City National Bank.

Apple Pay and Google Pay are available for in-store, in-app and online purchases on Apple Pay- and Google Pay-equipped devices, respectively, at participating merchants.

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<sup>2</sup>Rebates are subject to minimum spend and other requirements. Rebate rates are subject to change. Terms and conditions apply.

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